Director’s Corner:
It is hard to believe how this semester is flying by so quickly! There is already a crisp chill in the air, and our beautiful trees are giving color to the campus. The Career Center has been busy this semester. For example, despite the weather, our 2nd annual Fall Career Fair (co-sponsored with the Student Government Association) was a huge success with numerous employers and students in attendance. In addition, The CONNECT Health and Science Fair (co-sponsored with the Biology Department) helped ‘connect’ students with graduate schools and employers seeking candidates in this career field. Our Practice Interview Program brought over 20 alumni back to campus to help support students as they prepare for their interviews. Check out our website for information regarding our upcoming programs and events. We are seeing more students come into our center, more departments and clubs seeking collaborations, and more employers reaching out to connect with our students. I do hope that you enjoy the fall edition of Career Chatter.

Best of luck to you,
Dr. CreSaundra Sills, Director
The Career Center
97% of LU 2013 graduates were employed or in graduate school when surveyed 6-9 months after graduation, which is higher than the national average.

Student Career Support (SCS) Hours

Student Career Educators (SCEs) are students, who have been trained in LinkedIn, HireLOYOLA, Career Navigator, and Resume Development. The SCE’s offer Student Career Support (SCS) hours in either Newman or Flannery. Check our website in the spring for the upcoming dates. The topics rotate between Resume development, LinkedIn development, HireLOYOLA and Career Navigator.

Stop by for these walk in hours!

Image used with permission from NACE www.naceweb.org
Student Spotlight: Peter Zupan

Major: BBA, Finance Concentration
Degree Expected: December, 2014
Hometown: Litchfield, OH
Study Abroad: Prague, Czech Republic in summer of 2013
Campus Involvement:
- Alpha Sigma Nu
- Beta Gamma Sigma
- Club Lacrosse
- FMA Honor Society
- CFA Institute Research Challenge (2013-14)
- Federal Reserve Challenge (2014)
- Women’s Basketball Practice Squad

2014 Summer Internship: Sales & Trading Intern with JPMorgan

Why did you choose to apply for the Sales and Trading Internship at JPMorgan?
On a general level, I was particularly drawn to a sales and trading role because of the fast paced, competitive environment. S&T allows for daily measurements of success, with objective standards for well-defined ‘good’ and ‘bad’ days. More specifically, my 300 level finance classes piqued my interest in financial markets, especially structuring and trading securities. It just so happened that the Internship application period coincided nicely with my finance classwork.

Share with us about the application/interview experience for the internship position.
The application process itself was pretty intensive, with five or so rounds of in-person and phone interviews spread over three months, including a networking reception in Washington D.C., where I was able to meet with some of the people I would eventually be working with over the summer.

Tell us a bit about your experience at JPMorgan. What was your day-to-day life like interning?
I sat on a residential mortgage backed security desk (RMBS) within JPM’s Global Securitized Products Group. For those that don’t know, MBS are products that essentially offer investors an indirect way of financing mortgages, as they buy parts of or entire pools of mortgage loans from any number of originators. These loans can be either securitized or not, depending on investor preferences, market conditions, and a host of other factors. On a daily basis, most of my time was spent learning about different financial products, shadowing other members on the desk and within the broader SPG team, and assisting with mortgage market research and valuation. Sitting next to some very talented people also allowed for regular feedback and good advice, both personally and professionally.

What did you learn from your experience?
Technically speaking, I learned a lot about valuation techniques for various mortgage securities, greatly improved my Excel skills, and gained good practical experience with research and data retrieval. On a more personal level, I learned how to deal with living and working in NYC, which was quite a big change from growing up in rural Ohio.

How do you feel that your learnings will help to guide you in your career?
For one, I gained a lot of exposure to jobs that I otherwise would not have known about. The different opportunities presented throughout the summer, as well as access to knowledgeable and personable senior staff shed light on the sheer number of possible career paths to be taken. I feel as though I really only saw the tip of the proverbial iceberg.

What advice would you give to your fellow peers seeking an internship?
Leave your comfort zone. Probe around. Reaching out via cold calling and emails can be awkward, but only if you let them be. Find something to connect over; if you are having trouble finding something about yourself that other people would perceive as interesting (i.e. something not as superficial as liking the same sports team), now might be a good time to find a new hobby. After one or two self-deprecating jokes about my high school a cappella career and an experience with a gypsy carnival in my short, two week stint in Bulgaria, several interviews became much more of a dialogue than a scripted series of questions and answers.

What resources at Loyola have helped you?
The Career Center and the AASC have both been very helpful over the last three years. I took advantage of one or two walk-in resume advising sessions on top of one or two other scheduled appointments with various career advisors, all of who had some solid advice to give. My academic advisor has also been instrumental in my career development and planning.

What career goals do you have? What do you plan/hope to do following Loyola?
After classes end in December, I will be spending the following four months exploring Southeast Asia before coming back to Baltimore for graduation, eventually making my way up to the figurative Big Apple, where I look to spend the upcoming several years at JPMorgan. After that, with a little bit of luck and continued support from family and friends, only time will tell.
Mark your calendar!

November

17  LinkedIn Development (SCS), 12-2 PM
19  Walk-in Resume Critique, 2-4 PM
19  Marketing your Leadership, 6-7 PM
20  New York Life Open House, 6:30-8:30 PM
24  Resume Development (SCS), 12-2 PM
26  Walk-in Resume Critique, 2-4 PM
27-28  Thanksgiving Holiday

December

3   Walk-in Resume Critique, 2-4 PM
6   Free Practice GRE, GMAT, LSAT, MCAT Exams
7   GRE/ GMAT Math Bootcamp, 10-11:30 AM
7   Mock Law Class, 11:30-1 PM
7   The MCAT is Changing, 1-2:30 PM
10  Walk-in Resume Critique, 2-4 PM

January

14  Walk-in Resume Critique, 2-4 PM
21  Walk-in Resume Critique, 2-4 PM
23  Marathon Workshop, 3-5:30 PM
28  Walk-in Resume Critique, 2-4 PM

The Career Center Hours of Operation:
Monday-Thursday: 8:30-8:00pm
Friday: 8:30am-5:00pm

The Career Center at Loyola University Maryland
DeChiaro College Center ● Ground Floor, West Wing
www.loyola.edu/thecareercenter ● 410-617-2232 ● thecareercenter@loyola.edu

The mission of The Career Center at Loyola University Maryland is to assist undergraduate and graduate students and Loyola alumni in the total career development process. This process is an ongoing, lifetime activity and addresses various needs, such as: Choosing or changing a major, clarifying interests, obtaining part-time and summer job and internship experiences, planning and conducting a professional job search, obtaining full-time employment, selecting and being admitted to graduate school, and changing careers. The Career Center offers many services to assist in this process, and continuously strives to educate and promote partnerships with students, alumni, faculty, employers, and members of the Loyola community.